



2022 Vehicle Guidelines

Girl Scout Cookie Pick-Ups

Picking up your cookie order is exciting, and there are a few steps you can take to make sure everything goes smoothly. First, be aware that troops are responsible for counting and verifying the total number of cases received. When in doubt, recount!

Action steps for a smooth pickup day:

- Know exactly how many cases you ordered of each variety
- Arrive at your scheduled pickup time
- Make sure you have enough vehicles to load your order (see chart)
- Line up your vehicles at the same time.
- Check in and receive your pickup ticket.

How many cases can your car carry?

Compact car	23 cases
Hatchback car	30 cases
Standard car	35 cases
SUV	60 cases
Station wagon	75 cases
Minivan	75 cases
Pickup truck	100 cases
Cargo van	200 cases



Take Stock and Restock!

Deciding how many packages to order for booth sales isn't an exact science, but here are average sales per cookie variety to give you an idea of how many to order:

Thin Mints*	27%
Samoas*	21%
Tagalongs*	15%
Trefoils*	9%
Do-si-dos*	9%
Lemon-Ups*	9%
Girl Scout S'mores*	6%
Toffee-tastic*	3%

New cookies, such as this season's Adventurefuls™, typically represent 8% - 10% of sales.

**Data from 2019 - 2020 Girl Scout Cookie Season*

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