



December 2025

Dear Troop Leader:

Welcome to the 2026 Girl Scout Cookie Program! Enclosed in this kit is everything you and your troop need to get started.

Step 1: Make sure all your girls are registered. Girls must have a 2026 membership to participate in the Cookie Program.

Step 2: Appoint a Troop Product Program Manager. This adult will coordinate the sale with you. They must be a registered adult and have a current background check with GSSEM.

Step 3: Complete and submit the two financial forms that are required to participate in the Cookie Program: **the ACH Debit Authorization Form and the Agreement to Assume Debt Form**. These forms can be found online on the Cookie Seller Resources page. The ACH form requires an attachment of a void troop check, or a letter from the bank with the troop's account and routing number. If you completed these forms for the 2025 Fall Product Program, you do not need to submit them again.

Step 4: Complete training and review the Troop Cookie Manager Guide and all other enclosed materials. There are two trainings to select from: Cookie Rookie (for new troop volunteers) and Cookier Refresher (for returning troop volunteers). You can attend a live cookie training via Zoom (dates listed in the Special Programs Info Sheet), or complete a recorded Cookie Rookie training at any time. The recorded training will be available online on the Cookie Seller Resources Page, or on gsLearn.

Step 5: Discuss the Cookie Program with your girls and their parents/guardians. Inform them of important deadlines and pass out Order Cards, the Cookie Program Family Information sheet, and all other girl materials. This is also a good time to discuss cookie booths, and Cookie Program expectations for your troop. Please ask each parent to complete the Product Program Parent Permission Form. You will keep these forms for your records.

Step 6: Join the GSSEM Product Program Facebook Group for support, guidance, and updates during the program. Log in and search "GSSEM Product Program Support." In addition, join the GSSEM Product Programs Hub on Rallyhood!

Step 7: Start selling! The Cookie Program begins on December 15, 2025. On this day, girls can begin taking online orders through Digital Cookie. On January 5, 2026, girls can begin taking orders on their Order Card from family and friends!





Cookie materials/forms have been included based on the number of girls provided when you requested your Cookie Kit. If you need additional forms, you may email productsales@gssem.org to request additional materials, or you can download printable versions from the Cookie Seller Resources page at www.gssem.org/csr.

Please contact the Product Program Team for all your cookie inquiries at productsales@gssem.org.

Yours in Girl Scouting, Llaren Wynn Vice President of Product Programs and Retail Operations Girl Scouts of Southeastern Michigan



