

TIERED PRICING

Girl Scouts of Southeastern Michigan Camps, Summer 2010

OVERVIEW

Because families have different abilities to pay for summer camp programs, a voluntary tiered pricing system has been designed for GSSEM 2010 Camp Fees. **The fee you pay for each camp session in no way influences the experience your camper will receive.**

Rate A reflects what it costs to provide a camp experience to your daughter. Please pay this amount if you are able.

Rate B is heavily subsidized by GSSEM and is for those families that cannot afford the full cost of camp but are willing/able to pay a significant portion of the cost.

Why Price Options?

Camp experiences benefit girls! GSSEM is committed to providing only the highest-quality experiences to girls. To do so, we must ask the girls attending summer camp to pay a larger share of what it costs to keep those opportunities available. Camp is only **part** of the Girl Scout Leadership Experience, yet nearly 25% of the Council's operating budget is spent to support the 5% of the membership that attends summer camp. This limits what we have available to support other aspects of Girl Scouting. Please if you are able to pay, consider Rate A when registering for camp.

GSSEM subsidizes summer camp fees and facility expenses all year-round. These expenses include:

- Property insurance, utilities, septic tank pumping, and water, fire and safety inspections.
- Building and grounds upkeep, such as mowing the lawn, maintaining and fixing buildings/structures and site management.
- Supply expenses for all the things needed to operate, everything from garbage bags to toilet paper and paper towels, and so much more.
- Program expenses, like staffing, supplies, equipment, food, and transportation.
- Care of horses and other farm animals, including feed, veterinary care, and barn staff.

Feeling the Pinch? Consider these additional ways to offset camp fees.

Cookie Dough and Cashew Cash

Girls who participate in the Cookie Program and Fall Product Program have a great opportunity to earn credit to use toward camp! Girls reaching different levels of sales earn Cookie Dough or Cashew Cash. This credit is distributed on a gift card which can be used to pay camp fees or for spending in the camp trading post.

Early Bird Discount

To further assist families in paying for Summer Camp 2010 fees, the Early Bird Discount is available. If camp fees are paid **in full** by April 15, 2010, a \$25 Early Bird Discount is applied (sessions one week and longer only).

Financial Aid

Financial Aid is based on a family's need. Funds do run out, so apply early.